



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

DLA TROOP SUPPORT Clothing & Textiles Accessories

Rachel Piecyk, Contracting
Specialist/Acting Supervisor
November 17, 2022



WARFIGHTER ALWAYS



Field Clothing Division

Lisa Marie Vivino
Division Chief - FQA

Rachel Ganaway
FQAB – Battle Dress Uniforms

Arlett R. Hartie
FQAC - Accessories

Roxane Owen
FQBA – ECWCS

BaoTRAN Dao
Evan Eisenberg
Donna Streibich
Contracting Officers

\$264M in Sales FY22

\$98M in Sales FY22

\$211M in Sales FY22

Evan Eisenberg (KO-Unlimited)
Joseph Parker
Mark McClernan
Michael Baron
Hien-My Nguyen
Katlyn Sanders
Kristin Ray
Linda Crawford

Donna Streibich (KO-\$100M)
Mimi Pham (KO – SAT)
Marcia Henson (KO – TINA)
Rachel Piecyk
Vincent Davis
Brianna Conner (PACER)
Anthony Bouie (Purchasing Agent)

BaoTRAN, DAO (KO-Unlimited)
Matthew Everett (KO – SAT)
Stefanie Caruso
Susan DeMarco
Miosotis Gonzalez-Figueroa
Patricia Lyles
Tiffany Taylor
Linda Cioppapape

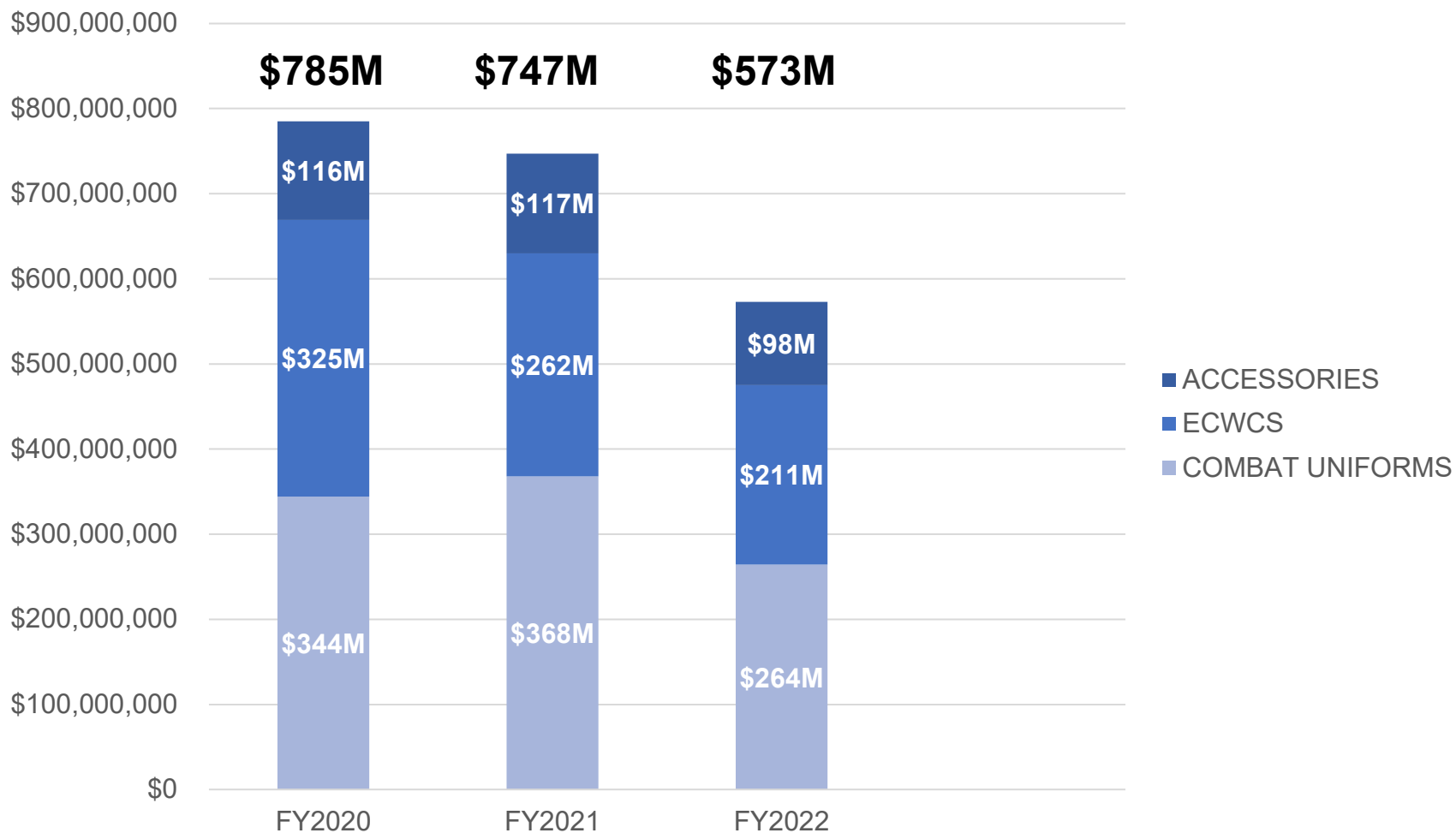


Division Points of Contact

Name	Team	Title	E-mail
Lisa Marie Vivino	Field Clothing	Division Chief	LisaMarie.Vivino@dla.mil
Rachel Ganaway	Battle Dress Uniforms	Supervisor	Rachel.Ganaway@dla.mil
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Rachel Piecyk	Accessories	Acting Supervisor	Rachel.1.Piecyk@dla.mil
Roxane Owen	ECWCS	Supervisor	Roxane.Owen@dla.mil
Evan Eisenberg	Battle Dress Uniforms	Contracting Officer	Evan.Eisenberg@dla.mil
Donna Streibich	Accessories	Contracting Officer	Donna.Streibich@dla.mil
BaoTRAN Dao	ECWCS	Contracting Officer	baotran.dao@dla.mil



Field Clothing Sales FY2020 – FY2022





Accessories Product Line Overview

- Manage over 100 items
- Manage 73 long term contracts
- Product Lines
 - Physical Training & Physical Fitness Uniforms
 - Hospital Duty & Food Service Uniforms
 - Belts & Buckles
 - Duffle Bags
 - Neckwear
 - Undergarments
 - Socks
 - Trunks
 - T-Shirts
 - Sweatshirts & Sweatpants
 - Towels



Accessories

Physical Training Uniforms (PTU):





Accessories

Physical Fitness Uniforms (PFU), Navy:





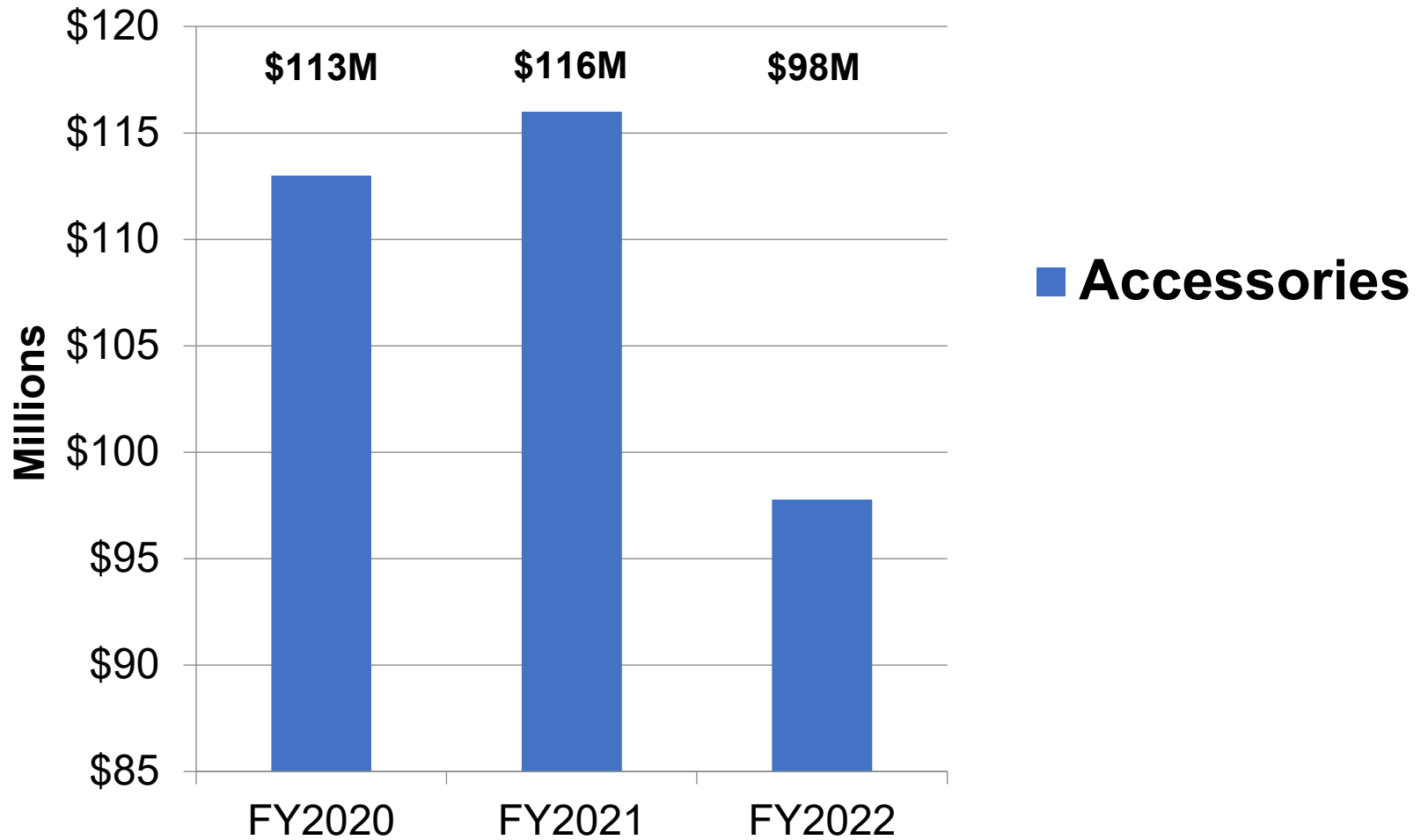
Accessories

Belts, Buckles, Duffle Bags, Neckwear, Undergarments, Socks, Trunks, and T-Shirts:



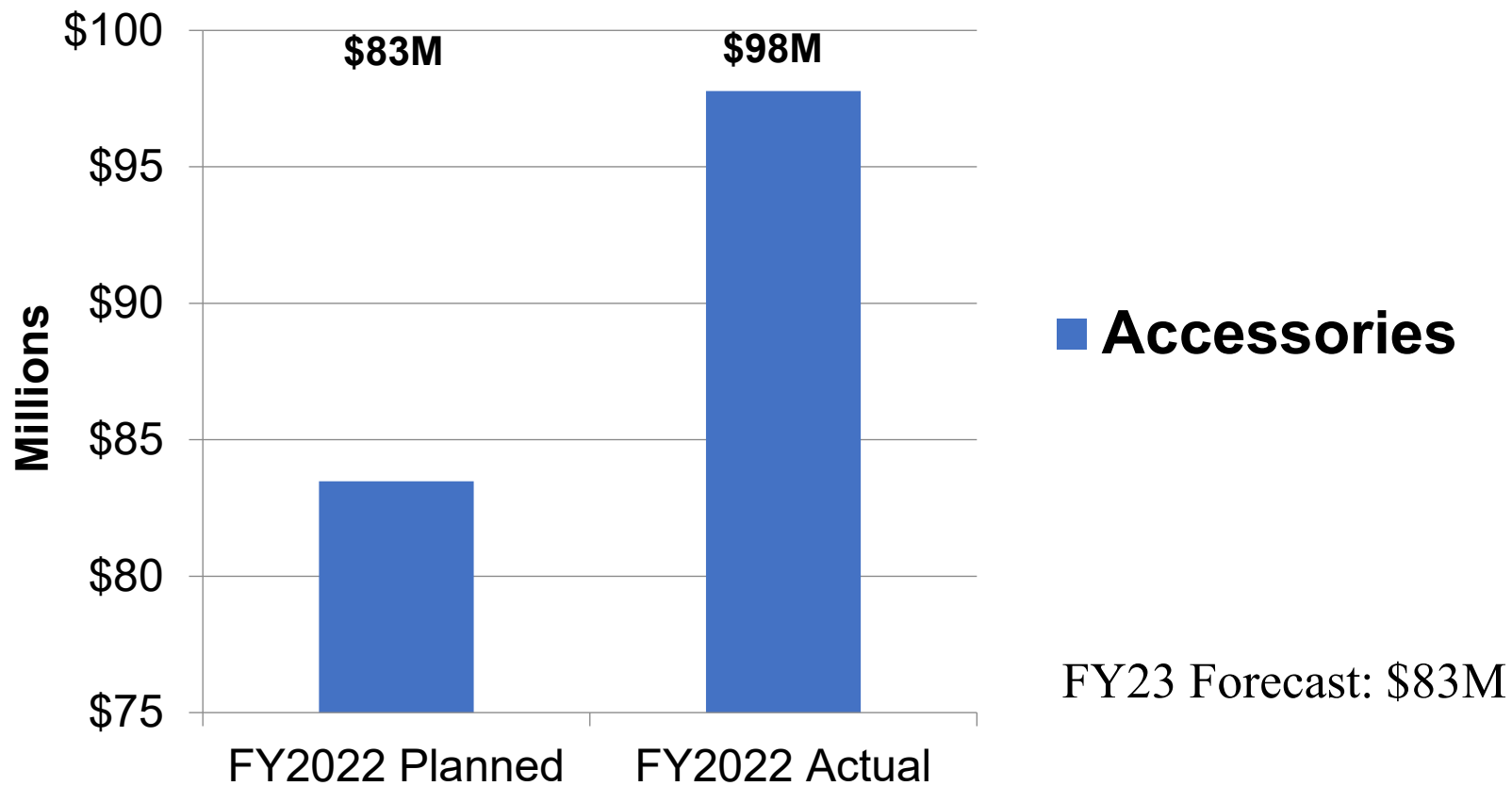


Accessories Sales FY2020 – FY2022





FY2022 Obligations Planned vs. Actual





Open Procurements

ITEM	STATUS	TARGET AWARD DATE
Waist Plate, Gld Plated	Closed	November 2022
Neck Tab, Women's Black	Allocation Closed	November 2022
Neck Tab, Woman's Blue	Allocation Closed	November 2022
T-Shirt, White, V-Neck	Solicitation Closed	November 2022
White Crewneck T-Shirt, Navy Blue T-Shirt	Solicitation Closed	November 2022



Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Undershirt, Maternity and Nursing	Total Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 8,420 EA Max 42,110 EA	Nov/Dec 2022	Marcia Henson
Jacket, Army Physical Fitness Uniform Unisex & Female	Total Small Business Set-Aside	12 Month Base + 2 Option Terms	Min 37,200 EA Max 300,000 EA	Nov/Dec 2022	Brianna Conner
Socks, Quarter, White, PT, MC	Total Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 22,500 PG Max 112,500 PG	Dec 2022	Vincent Davis
Neckerchief	Mandatory - NIB	12 Month Base + 4 Option Terms	Min 14,100 EA Max 70,400 EA	Dec 2022/ Jan 2023	Rachel Piecyk



Upcoming Opportunities

ITEM	STRATEGY	EST. CONTRACT LENGTH	MIN / MAX	EST. ISSUE DATE	BUYER
Buckle, Chrome, Plated	Mandatory - SourceAmerica	12 Month Base + 4 Option Terms	Min/Max TBD	Late Spring 2023	Vincent Davis
Trunks, Swimmers, Navy	SBSA – 8A	12 Month Base + 4 Option Terms	Min/Max TBD	Summer 2023	Mimi Pham
Duffel Bag, Regular & Improved	SBSA – 8A	24 Month Base	Min/Max TBD	Summer 2023	Mimi Pham
Socks, Boot, Antimicrobial, Green	Total Small Business Set-Aside	12 Month Base + 4 Option Terms	Min 500,000 PR Max 3,000,000 PR Split between 2 awards	Summer 2023	Vincent Davis



Updates and Reminders

- Start reviewing the technical specifications at the Market Research stage. Request for standards and patterns in advance through our repository area at <http://www.dla.mil/TroopSupport/ClothingandTextiles/SpecRequest.aspx>
- There are no patterns or samples available for Commercial items
- Review Suppliers Performance Risk System score-SPRS (formerly PPIRS) at <https://www.sprs.csd.disa.mil/>
- If there is a discrepancy with your score, contact Tim Atwell (215-737-7844 timothy.atwell@dla.mil), Procurement Analyst immediately for resolution, so your past performance score is top notch when competing for awards.
- Inform your potential suppliers that there is an upcoming procurement, so they can provide you with Product Demonstration Model (PDM) material. Sometimes, test reports are required with your submission.
- Remember to fill out your clauses in their entirety. Non-compliance may result in rejection of offer and removal from competition.
- Don't wait until the last minute to submit your proposal. Take recent delays with delivery providers into consideration. A late bid will not be considered!



Updates and Reminders

- If PDM testing (i.e. wash test) is required, conduct testing in-house to ensure compliance with technical specifications.
- Do not pull PDMs from production.
- Ensure you have long term agreements with your subcontractors and suppliers prior to submitting a proposal.
- Establish your line of credit prior to submitting your proposal. In fact, submit it with your proposal.
- Be ready for the Government to award on initial offers. Provide your best price/proposal up front. Review historical information on DLA Internet Bid Board System (DIBBS) or simply ask the contracting officer.
- Ensure your System for Award Management (SAM) registry is up-to-date and active.
- Know your places of performance at the acquisition stage.
- Go to Sam at <https://sam.gov/> and DIBBS for any upcoming or open procurements.
- Visit our Shade Lab.



Team Points of Contact

NAME	TITLE	EMAIL
Arlett R. Hartie	Supervisor/Contracting Officer	arlett.hartie@dla.mil
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Mimi Pham	Contract Specialist	mimi.pham@dla.mil
Vincent Davis	Contract Specialist	vincent.davis@dla.mil
Brianna Conner	PACER Contract Specialist	brianna.conner@dla.mil
Anthony Bouie	Purchasing Agent	anthony.bouie@dla.mil



AF Uniform Office Physical Training Gear

JAPBI Nov 2022



Aaron Needles

AFUO Clothing Designer

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2nd Lt. Kenny Ngaima

AFUO Program Manager

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USAF Physical Training Gear (PTG)

AFLCMC... Providing the Warfighter's Edge



Background:

- **Program Description:** Provide improved PTG
- **Requirement:** Revise fit and look. Update fabric w/ anti-microbial, moisture wicking, stretch, fast drying, wind/water resistant. Berry Amendment compliant



Performance knit t-shirt with reflective

Runner and All Purpose length shorts



Track Suit w/ mechanical stretch and reflective



Plan Forward:

- DLA in contracting
- Feilding Jun 2023



USSF Physical Training Gear (PTG)

AFLCMC... Providing the Warfighter's Edge



Background:

- **Program Description:** Provide improved PTG; utilize the recent design for Air Force PTG with USSF distinctive features
- **Requirement:** Revise fit and look. Update fabric w/ anti-microbial, moisture wicking, stretch, fast drying, wind/water resistant. Berry Amendment compliant

Plan Forward:

- DLA in contracting
- Feilding Jun 2024



Utilize AF Designs with USSF Reflective



Maximize AF Performance Fabrics in USSF Colors



PTG Fabric Information



AFLCMC... Providing the Warfighter's Edge

Category	CONTENT	Finishing
Short Sleeve T-Shirt	89% Poly/ 11% Spandex	Wicking, Silver Antimicrobial
Track Suit Shell	100% Polyester	DWR
Track Suit Lining	100% Polyester	N/A
Running Short Shell	100% Polyester	Wicking Antimicrobial
Running Short Liner	88% Poly/12% Lycra	Wicking, Silver Antimicrobial
Running/All Purpose Short Mesh Insert	100% Polyester	Wicking
All Purpose Short Shell	100% Polyester	Wicking Antimicrobial





MARINE CORPS SYSTEMS COMMAND

Equipping our MARINES



*Product Manager
for*

Clothing & Equipment (PdM C&E)

USMC Physical Training Uniform

JAPBI 17 Nov 2021



- Background

– In June 2020, the Commandant of the Marine Corps (CMC) directed a design modification of the general-purpose trunks and olive drab synthetic undershirts. Product Manager, Clothing and Equipment (PdM C&E) received a Product Development Request from the President, Permanent Marine Corps Uniform Board (MCUB) to conduct the design modification to meet the CMC-directed visual design.



- Key Events

- ✓ *Delivery Order (DO)-1: four vendors 13 Apr 2021 (600 total sets)*
- ✓ *Laboratory tests and limited user evaluations (LUE) 16 Jun – 18 Aug 2021*
- ✓ *MCUB vote 14 Oct 2021*
- ✓ *CMC approval 1 Apr 2022 for additional design modifications to include women sizing*
- ✓ *DO-2: four vendors 1 Jul 2022 (400 total sets)*
- ✓ *Laboratory tests and secondary LUE – 12 Sep – 13 Oct 2022*
- Final test results – Nov 2022*
- MCUB vote – Nov 2022*
- CMC decision 2QFY23*



- **Actions Taken**

- Performed further product refinement based on testing and CMC decision

- Nov 2021- Jan 2022 - MCSC team:

- Modified patterns to improve fit; reduce unnecessary sizes; include gender specific sizes.
- Explored lighter weight fabrics to achieve shirt and short comfort.
- Updated and transformed product descriptions to technical packages.

- Jan – Feb 2022 – Vendors:

- Reviewed modified patterns and technical packages.
- Submitted changes to suppliers and/or price changes as necessary.

- 1 Jul 2022 – MCSC issued DO-2 for secondary LUE

- 12 Sep – 13 Oct 2022 – PTU secondary LUE

